To: Dr. Elizabeth Zielinski & KPRSC
From: Dr. Lisa C. Mobley
Re: Program of Studies 2018-2019 Second Reading

King Philip Regional High School has reviewed its Program of Studies for the 2018-2019 school year and is proposing the addition of the following course:

**INTRODUCTION TO MARKETING HONORS and CP (new course)**
**GRADE 10**
**5 CREDITS**

Introduction to Marketing includes coursework and assessment in advertising, sports management, entrepreneurship, and business. Emphasis is on being proficient in areas such as marketing research, promotional planning, and business-to-business finance. Students will be assessed through a completion of a business/marketing plan at the conclusion of the course. Students will be encouraged to utilize real business models as examples on how to create and sustain their business ideas and proposals.

**HONORS LEVEL** In addition to the requirements for Introduction to Marketing College Preparatory, students will be required to further their studies through enrollment in DECA. As a DECA member, students will be required to complete an activity or research-based assessment and make a competitive presentation at DECA sponsored competitions at the local level. Students may have an opportunity to compete at the international level, but there is no requirement that the student compete at that level. Participation at the state and international levels shall not be considered part of the course grade. This honors level course is intended for students who are interested in majoring in business or marketing at the postsecondary level. Students interested in the honors level must obtain a recommendation from the Marketing teacher and high school principal.

**ADVANCED STEM MATHEMATICS with BC CALCULUS (ASMC) (new course)**
**GRADE 12**
**5 CREDITS**

**HONORS LEVEL:** ASMC covers the requirements of AP BC Calculus as well as additional topics in mathematics particularly useful for advanced sciences: additional techniques of integration, ordinary differential equations, linear algebra, and selected topics in number theory.

Prerequisites: AB Calculus and Chemistry, with concurrent (or previous) enrollment in Physics

Guidelines: Students selecting this course should have achieved a minimum grade of B in previously taken math and science courses.
ADVANCED PLACEMENT MUSIC THEORY (new course)
GRADES 11, 12
5 CREDITS

AP Music Theory course is to develop a student's ability to recognize, understand, and describe the basic materials and processes of music that are heard or presented in a score. The achievement of these goals may best be approached by initially addressing fundamental aural, analytical, and compositional skills using both listening and written exercises. Building on this foundation, the course should progress to include more creative tasks, such as the harmonization of a melody by selecting appropriate chords, composing a musical bass line to provide two-voice counterpoint, or the realization of figured-bass notation.

Technical Change:

King Philip High School would like to require that students meet all of the academic requirements in order to participate in the graduation ceremony. Currently, we allow students to participate in the ceremony if they are within five credits. There will be language allowing a family to appeal to the principal for special circumstances such as but not limited to a long term medical absence.